

A.I.R. CONWAY. INC.
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CONTRACT EMBROIDERY PRICES - 2023

# of Stitches	1-2	3-4	5-11	12-23	24-47	48-95	96-143	144-287	288-575	575-1,199	1,200-2,400	
up to 3999	\$14.52	\$12.55	\$6.08	\$3.99	\$3.10	\$2.61	\$2.41	\$2.31	\$2.27	\$2.20	\$2.14	
4-4999	\$16.06	\$15.37	\$6.51	\$4.47	\$3.51	\$3.10	\$2.82	\$2.75	\$2.69	\$2.55	\$2.41	Over
5-5999	\$17.60	\$15.59	\$6.94	\$4.89	\$3.92	\$3.51	\$3.24	\$3.16	\$3.10	\$2.61	\$2.55	2.400
6-6999	\$19.36	\$15.97	\$7.44	\$5.30	\$4.40	\$3.92	\$3.71	\$3.57	\$3.51	\$3.30	\$2.89	
7-7999	\$20.90	\$16.26	\$7.87	\$5.71	\$4.81	\$4.33	\$4.10	\$4.01	\$3.92	\$3.79	\$3.65	CALL
8-8999	\$22.55	\$17.30	\$8.29	\$6.19	\$5.22	\$4.81	\$4.53	\$4.47	\$4.34	\$4.26	\$4.06	
9-9999	\$24.20	\$18.19	\$8.80	\$6.60	\$5.71	\$5.22	\$4.95	\$4.89	\$4.79	\$4.67	\$4.47	FOR
10-10999	\$25.85	\$19.08	\$9.23	\$7.01	\$6.12	\$5.63	\$5.36	\$5.30	\$5.16	\$5.09	\$4.95	
Each add'l 1000 stitches	\$1.50	\$1.56	\$0.75	\$0.57	\$0.50	\$0.46	\$0.45	\$0.44	\$0.42	\$0.41	\$0.40	QUOTE

ADDITIONAL SERVICES/CHARGES/TERMS & CONDITIONS

*NORMAL PRODUCTION: 7-10 Working Days- Large Orders 10-12 Days.

**Delivery time is determined from receipt of completed Purchase Order, Merchandise & completed artwork/embroidery tape.

*RUSH SERVICE: 5 Day (ADD 25%) 3 Day (ADD 50%) Less than 3 Days (ADD 100%). All Rush Orders must be approved by AIR Conway, Inc.

*DIGITIZING: \$95.00 up to 9,000 stitches, call for higher stitch counts.

*LEFT/RIGHT CHEST PERSONALIZATION: First Name \$4.95, Last Name \$4.95, First & Last Name together \$6.50 (24 pcs. minimum).
Year/Date \$4.95, Numbers: 1" - \$4.95 2" - \$6.00 3" - \$8.00 (1 or 2 Digits).

*THREAD CHANGE: \$18.00 each change. (occurs when thread changes color within an order).

*SET UP CHARGE: \$18.00 each change. (occurs when placement change is made within an order).

*MAXIMUM # OF COLORS: 12 Standard colors.

*COMPUTER LETTERING: \$50.00 For Left Chest, \$95.00 for Full Back size, (Call for Complex Full Back Lettering).

*EDITING CHARGE FOR EXISTING LOGO: \$50.00

*ADD \$1.75 TO EMBROIDERY COST FOR ROBES, DUFFLE BAG, BLANKETS OR OVERSIZED HARD TO HANDLE GOODS.

*ADD \$1.75 FOR 3 IN 1 JACKETS & ITEMS WITH SECRET ZIPPERS FOR EMBROIDERY AREAS.

*ADD \$3.00 TO UNIT PRICE FOR CARHART TYPE JACKETS

*ADD \$0.75 PER UNIT FOR POLAR FLEECE & SWEATERS FOR SOLVEY (A Water Soluble Topping Required For Letter Stability).

*PRE-PRODUCTION SAMPLES: \$25.00 up to 5" x 5", \$75.00 for larger than 5" x 5".

*ADD \$0.25 PER UNIT FOR FINISHED CAPS.

*ADD \$0.75 PER UNIT FOR INDIVIDUAL FOLDING & BAGGING. ATTACH HANGTAG - ADD \$0.50 EA. (Tag Supplied by Customer).

*ADD \$0.25 PER UNIT FOR UNBAGGING, UNPINNING & UNFOLDING.

*DUPLICATE TAPE: \$25 + FREIGHT.

*ADD \$0.50 PER UNIT FOR METALLIC THREAD.

*DUPLICATE TAPE E-MAIL: \$25 EACH DESIGN.

*PICK-N-PACK @ \$0.50 - \$0.75 PER SHIRT (Please Call).

*Sorting charge- \$0.50 per shirt (Required for orders with more than 3 shirt styles or 3 shirt colors occur within 1 order).

SPOILAGE: When supplying AIR Conway Inc. with garments to be Decorated, please allow 3% more that your order requires to
accommodate for any defects that may occur as a result of normal production process. We will not be responsible for the replacement
of garments within this allowance. (Per imprint location)