

A.I.R. CONWAY, INC.
1116 MacDade Blvd.
Building B
Collingdale, Pa 19023

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CONTRACT SCREEN PRINTING PRICES - 2023

Lights, Whites and Darks*

(Unit prices are per imprint location)

Qty.	1 Color	2 Color	3 Color	4 Color	5 Color	6 Color	7 Color	8 Color	9 Color	10 Color	11-14 Colors
12	\$ 2.79	\$ 5.30	\$ 7.80	\$ 10.31				consider digital printing as an alternative			
36	\$ 1.75	\$ 2.95	\$ 4.21	\$ 5.50	\$ 6.75	\$ 8.00		consider digital printing as an alternative			
72	\$ 1.20	\$ 2.05	\$ 2.85	\$ 3.65	\$ 4.50	\$ 5.30		consider digital printing as an alternative			
144	\$ 0.95	\$ 1.55	\$ 2.15	\$ 2.75	\$ 3.35	\$ 3.95	\$ 4.50	\$ 5.15	\$ 5.75	\$ 6.50	\$0.60/color
288	\$ 0.80	\$ 1.20	\$ 1.65	\$ 2.05	\$ 2.50	\$ 2.95	\$ 3.35	\$ 3.80	\$ 4.25	\$ 4.65	\$0.45/color
576	\$ 0.75	\$ 1.10	\$ 1.50	\$ 1.85	\$ 2.15	\$ 2.45	\$ 2.75	\$ 3.05	\$ 3.36	\$ 3.70	\$0.30/color
1,000	\$ 0.72	\$ 1.00	\$ 1.25	\$ 1.45	\$ 1.65	\$ 1.85	\$ 2.05	\$ 2.25	\$ 2.46	\$ 2.75	\$0.25/color
2,500	\$ 0.70	\$ 0.85	\$ 0.98	\$ 1.10	\$ 1.25	\$ 1.35	\$ 1.50	\$ 1.60	\$ 1.75	\$ 1.85	\$0.15/color
5,000	\$ 0.63	\$ 0.75	\$ 0.80	\$ 0.95	\$ 1.03	\$ 1.10	\$ 1.25	\$ 1.30	\$ 1.40	\$ 1.50	\$0.12/color
10,000	\$ 0.60	\$ 0.70	\$ 0.68	\$ 0.85	\$ 0.90	\$ 0.98	\$ 1.05	\$ 1.15	\$ 1.25	\$ 1.30	\$0.10/color
15,000	\$ 0.55	\$ 0.65	\$ 0.70	\$ 0.75	\$ 0.81	\$ 0.88	\$ 0.95	\$ 1.05	\$ 1.10	\$ 1.15	\$0.10/color
20,000	\$ 0.53	\$ 0.62	\$ 0.68	\$ 0.72	\$ 0.77	\$ 0.85	\$ 0.90	\$ 0.95	\$ 1.00	\$ 1.10	\$0.10/color
25,000	\$ 0.50	\$ 0.60	\$ 0.65	\$ 0.68	\$ 0.75	\$ 0.82	\$ 0.87	\$ 0.93	\$ 0.98	\$ 1.05	\$0.10/color
*****ABOVE 25,000 CALL FOR CUSTOM QUOTE*****											

***Sorting charge- \$0.50 per shirt (Required for orders with more than 3 shirt styles or 3 shirt colors occur within 1 order).**

Sweat Goods -add \$0.38 per imprint location

**Nylon Jackets, Bags,
Polyester / Nylon Mesh Shorts**

Qty.	1 Color	2 Color
12	\$ 3.95	\$ 7.04
36	\$ 2.48	\$ 4.09
72	\$ 2.11	\$ 3.35
144	\$ 1.92	\$ 2.98
288	\$ 1.83	\$ 2.80
576	\$ 1.79	\$ 2.70
1,000	\$ 1.77	\$ 2.66

(Unit Prices are per imprint location)

***Printing on Dark Garments**

When printing on dark garments, please follow the following guidelines:

Count the number of ink colors that are to be applied to the garment, & then add 1 - additional color to allow for a white base that is required for color vibrancy.

Example #1: 36 Black tee shirts with a white imprint on front of shirt. Price as a two-color, therefore 36 pieces @ \$2.95 each plus two screens.

Example #2: 144 Black tee shirts with a red & yellow imprint on front of shirt. Price as a three-color, therefore 144 pieces @ \$2.15 each plus three screens.

UPCHARGES

Printing on Cotton and Canvas bags - add 25% to contract prices.

Printing on Terry products, I.E. Golf towels, - add 25% to contract prices.

Print on or above pockets - \$0.25 to unit charge on contract prices.

For additional art charges, set-up charges, art requirements, imprint sizes, contracts & e-mail addresses, see next page.

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2023

SCREEN PRINTING ART AND ADDITIONAL CHARGES

Art Charges

Create New Art from scratch: Simple art- \$45.00/per color/per location
 *Complex art -\$77/per color/per location

*Complex artwork may require additional charges upon receipt of customers artwork.

Computer Art Manipulation: Simple art- \$45.00/per color/per location
 *Complex art -\$77/per color/per location

*Complex artwork may require additional charges upon receipt of customers artwork.

Typesetting- \$35.00 per color/per location

4-Color Process - Call for quote - Conventional Printing

Imprint Sizes

Adult Full Front/Back	14" x 20" max. size
Adult Left/Right Chest	5" x 5" max. size
Sleeve Width	3.5"
Sleeve Length	15"
Leg Prints (2 screens required)	5" x 24" (jumbo)*Call For Quote
Standard Leg Print	3" x 16"
Adult Cap (Embroidery Only)	2.5" x 4.5"
Visor (Embroidery Only)	1.25 x 4.5"
Pocket Print (max. 6 colors)	3" x 2.75"
Youth Full Front/Back	9" x 9"
Youth Left/Right Chest	3.5" x 3.5"
Youth Leg Print	3" x 12"

***Adult size print will fit on youth shirts starting at Youth Medium,
 Sizes below Youth Medium need youth size prints which require additional screen usage charges

Screen Usage Charges

New Orders (Spot Colors)	\$25.00 per color
Re-Orders (Spot Colors)	\$15.00 per color

(re-Orders must occur within one year of initial order)

4-color process (White)	Flat Charge @ \$200.00 Per Location
4-color process (Darks)	Flat Charge @ \$300.00 Per Location
4-color process Re-Orders	50% of original cost (min order 300 pieces)

Additional Charges

PMS Matching	\$18.00
Ink Changes	\$20.00/Color
Metallic Ink	Add 20% to unit price
100% Polyester Goods	Add 25% to unit price
Pre-Production samples	\$25.00 per color, per location and screen charges (no charge at 1.000 pieces)
Spandasol Additive for printing on stretchy/Girly shirts	add 50% to unit price
4-color process printing (minimum order 576 pieces)	add 25% to unit price
Sleeve Prints/Leg Prints	add 25% to unit price
Pocket Prints & Above Pocket Prints (Maximum 6 colors)	add \$0.25 to unit price
Long Sleeve Tees	add \$0.25 per imprint location
Sweat Goods (Hoods & Crewnecks)	add \$0.38 per imprint location
8" Vinyl Number (1 color)	\$2.75 per digit
**Direct Printed Numbers (72+ pieces) Subject to change without notice	\$3.50 per set plus screen usage
6" Vinyl Numbers (1 color)	\$2.75 per digit
3" Vinyl Numbers (1 color)	\$2.75 per digit
2.5" Vinyl Names 1st or last Minimum 24 pieces	\$6.00 each
2.5" Vinyl Name & 8" Number combo Minimum 24 pieces	\$8.00 each
Hangtag (tag by customer)	\$0.50
Folding Only - S/S Tee @ \$0.50 each L/S Tees & Sweatshirts @ \$0.75 each	
Polybagging - S/S Tee @ \$0.50 L/S Tees & Sweatshirts @ \$0.75 each	
Pick-N-Pack @ \$0.50 each or \$0.75 each- Please Call Sorting Charge @ \$0.50 each 3 Different Styles or Colors within 1 order / multiple orders on 1 P.O.	

SPOILAGE: When supplying AIR Conway Inc. with garments to be Decorated, please allow 3% more that your order requires to accommodate for any defects that may occur as a result of normal production process. We will not be responsible for the replacement of garments within this allowance. (Per imprint location)

Contacts:

President/GM - Brian Conway
 Art Department - Timothy Brough
 Shop Supervisor - Jud Dively
 Bookkeeping / Customer Service

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